





## Virgo improving lives

#### MESSAGE FROM

#### MANAGING DIRECTOR

Hi There Everyone!

It's my pleasure to express myself as the Managing Director of the Virgo. I am keen to leverage my three decades of hard-core experience in multi-diversified field including the military life in home & abroad, in different roles and capacities. We live in a world where the young are reaching higher, dreaming bigger and demanding more; a world that is challenging the limits of hope and possibility. Recent demographic transition of Bangladesh along with achieving the developing nation status, is an extraordinary moment in our history today.

Virgo symbolizes the spirit of this new growing Bangladesh. Our goal is not just to build a great enterprise for the stakeholders, but more importantly, to build a great future for our country and the world at large; to give hundreds of millions of people the power to fulfill their dreams, shape their own destiny, and the means to realize their true and diverse potential through "Improving Lives..."



However at the same time many challenges have surfaced like compressed schedules, ambitious targets, volatile market, stiff competition, etc. Starting the journey with Pharmaceuticals Virgo is now walking through the arenas of Fish & Agro, Tobacco, Garments, Refinery, LPG and in wide range of diversified field. Our businesses will span the entire varied landscape of emerging human aspirations. We expect cooperation & collaboration from anyone and everyone to reach our desired goal.

May God bless us all!

Maj Gen Syed Shafayetul Islam (Retd) Managing Director Virgo





#### MESSAGE FROM

#### CHAIRMAN

It gives me pride & immense pleasure to say 'Hello' to everyone, to our foreign partners, to our suppliers, customers and last but not the least to all our highly dedicated staff members.

We have started our journey not too long ago but we have crossed a significant milestone by now and it was very tough. Through the relentless effort of our dedicated staff members, we have progressed to a satisfactory level. We are striving hard to reach our desired goal but we have not yet reached our dream. Every day is a new development, everyday is a new challenge. With the co-operation of our partners, suppliers and dedicated staff members, we are maintaining very high standard of international level. I can proudly say that our products are competitive in Bangladesh as well as in the World market. Beside business we are also committed to Corporate Social Responsibility (CSR).

I urge upon my fellow colleagues to keep their standard up and work positively so that we can leave a mark in the business arena and establish our branding image for years to come.

May God bless Virgo and bless us all.

Best Regards,

Syeda Mahbuba Akther

Mahalule

Chairman Virgo



#### **ABOUTUS**

Since his retirement in 2002, our honorable Managing Director, Maj Gen Syed Shafayetul Islam (Rted), has started the journey of Business through distributing the Unilever's Products. The company started its journey as M N Distribution in Mymensingh and Netrakona. Afterward, in 2004 M N Distribution started the business with the Grameen phone in Netrakona and Kishoreganj. Besides this Distribution Business, the Company stepped into the Industrialization through Virgo Pharmaceuticals Ltd.

Founded by Mrs. Syeda Mahbuba Akther and Maj. Gen. Syed Shafayetul Islam (Retd) in 2005, Virgo Group has gradually grown as a global enterprise, headquartered at her own premises in Dhaka, Bangladesh, comprising several subsidiary companies. The group operates in all over Bangladesh, with a mission to 'Improve lives', through long-term stakeholder value creation based on Leadership with Trust & Integrity. Virgo is a diversified business group, managed by a highly qualified motivated team with knowledge enriched. Keeping a Vision to contribute to the Economy of Bangladesh, Virgo is concentrating in the Basic Industries, mostly import substitute Industries. With significant footprint including Virgo Pharmaceuticals Limited, Virgo Fish & Agro Process Limited, Virgo Tobacco Limited, Virgo MH Limited, Virgo Fashion Limited, Virgo Distributions Company Limited; Virgo is now diversifying in the fields of Petrochemicals and Oil & Gas, Power & Energy through entities such as Virgo Refinery Limited, Virgo LPG Limited., etc.

With its pioneering and entrepreneurial spirit, Virgo has laid several industries of national importance in Bangladesh. The same spirit, coupled with innovativeness will continue in future with environment friendly sustainable projects at Virgo's own Industrial Village located by the Bank of Meghna River, where the Refinery and LPG plants will be built.



Virgo is fully aware of her responsibilities for the society, especially the communities she lives with. Virgo is undertaking a wide range of social welfare activities in the communities of her industrial plant locations throughout Bangladesh by strongly supporting in the needs of basic education, medical care and sports, along with implementing sustainable business practices.

Going forward, Virgo is building multinational businesses that pursue to differentiate her through innovation, entrepreneurship, trustworthiness and values-driven business operations, while balancing the interests of diverse stakeholders including Shareholders, employees and the society.

#### MISSION & VISION

To generate sustainable growth in our existing businesses

To develop new businesses

To maintain as the leading player in which we compete

To maximise returns to shareholders

To contribute to the socio-economic development

To combine our knowledge, experience, assets, and human resources for value creation





Virgo Pharmaceuticals Limited



Virgo Fish and Agro Process Limited



Virgo Tobacco Limited



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Virgo Fashion Limited





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Virgo Distributions Co. Limited





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Virgo M H Limited







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Virgo LPG Limited

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Virgo Refinery Limited



#### VIRGO PHARMACEUTICALS LIMITED



#### **Corporate Office:**

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#### **Head Office:**

House # 178, Road # 02, DOHS Baridhara, Dhaka-1206, Bangladesh.

Phone: +88 02 841 0674, 841 1905, 841 2856

Fax: +88 02 841 3048

#### **Factory:**

Gazipura, Kaultia, Gazipur Sadar, Gazipur

E-mail: info@virgo.com.bd web: http://pharma.virgo.com.bd

#### **UK Office**

Unit 2, Portland Commercial Estate Ripple Road, BARKING, IG11 OTW Phone: +44 0203 6332 939

Fax: +44 0330 0431 284





Virgo Pharmaceuticals Limited, a concern of Virgo, is one of the fastest growing pharma companies in the country. It is situated beside a river in a natural calm environment. The total land area is 13 hectres among which 5000 square meters are factory premises, and rest are bared land for future expansion. The factory is 40 kilometers away from Dhaka city. Virgo offers a wide range of products of various therapeutic classes which include analgesics, anti-ulcerants, cough expectorants, antibiotics, vitamins & minerals, women's health product, cardiovascular, anti-diabetics etc.

A perfect amalgam of dynamic & skilled professionals and advanced technology enabled Virgo to reach the highest echelon of manufacturing tablets, capsules, powder for suspension, and various liquid dosage forms.



#### **MANUFACTURING INFORMATION**

The plant is well-equipped with the state-of-the-art manufacturing facilities. The World Health Organization (WHO) recommended current Good Manufacturing Practices (cGMP) guidelines are strictly followed in every single operation of plant.

These manufacturing facilities have been designed with an aim to comply with the cGMP guidelines and particular emphasis on meeting standards of the UK-MHRA and TGA. Production facilities have been developed on integrated system of Research and Development, Quality control and Engineering to reach the desired goal.

All Quality Control parameters are meticulously maintained in every step starting from sourcing of raw materials to dispatch of finished products as per WHO cGMP & cGLP.





## E.T.P

#### PRODUCT DEVELOPMENT (RESEARCH & DEVELOPMENT)

Virgo follows existing principles, regulations and guidelines to ensure the highest ethical standards in our research. It conducts study of new formulation design and develops the designed drug, which supports the valued customers with quality medicines at affordable prices.

#### SAFETY, HEALTH AND ENVIRONMENT

**O** The site is well-equipped with necessary safety measures such as an intelligent addressable fire detection system, fire hydrants and different types of portable fire extinguishers and the area is clearly identified with well-marked emergency escape routes and stairs.

**O** First aid boxes are kept in appropriate places with necessary kits & medicines.

**O** Periodical medical examinations of employees are maintained by registered medical practitioners.

**O** Liquid wastage is discharged to the municipal drainage system after proper treatment in the ETP. ETP water is periodically sampled and tested by our quality control laboratory as well as by the local regulatory authority. The system complies with the local regulatory requirements.

O A third party under contract incinerates all solid wastage.







#### **CEPHALOSPORIN**

Brand Name: Cefunix 250 & 500 Generic Name: Cefuroxime Axetil USP

Form: Tablet

Strength: 250 mg & 500 mg.





Brand Name: Erafix 200 Generic Name: Cefixime USP

Form: Capsule Strength: 200 mg.

Brand Name: Erafix PFS Generic Name: Cefixime USP

Form: PFS

Strength: 100 mg / 5 ml.





#### **ANTI-ULCERANTs**



Brand Name: Esovir 20 Generic Name: Esomeprazole USP

Form: Capsule Strength: 20 mg.



Brand Name: Omevir 20 Generic Name: Omeprazole BP

Form: Capsule Strength: 20 mg.

#### **VITAMINS & MINERALS**



Brand Name: Restor Gold Generic Name: Vitamins & Minerals A to Z

Form: Tablet

Pack Size: 15's & 30's



Brand Name: Kidicare

Generic Name: Multivitamin & Cod liver oil

Dosage Form: Syrup

Pack Size: 100 ml & 200 ml

#### **NSAIDs**



Brand Name: Ketovir 10 Generic Name: Ketorolac Tromethamine USP

Form: Tablet Strength: 10 mg.

#### **MACROLIDE**



Brand Name: Virzith 500 & PFS Generic Name: Azithromycin USP Form: Tablet & PFS

Strength: 500 mg & 200 mg / 5 ml.



#### Please Scan for product list



http://pharma.virgo.com.bd/plvp.pdf



## VIRGO FISH & AGRO PROCESS LTD. Quality first



#### **Corporate Office:**

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#### **Head Office:**

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#### **Factory:**

Satrupara, Trishal, Mymensingh

Email: vfapl@virgo.com.bd Web: http://agro.virgo.com.bd

#### **UK Office**

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With a good number of companies and a large number of expertise Virgo, a multi-diversified fast growing business house has launched Virgo Fish & Agro Process Limited which is first of its kind in Bangladesh.

Our Main offer from this plant is a wide range of frozen fish and fishery products, Industry related products such as Fish Oil and Fish Meal are also produced. The processing plant has been equipped with modern and advanced machinery supplied and installed by Danish experts under the Technical Assistance of DANIDA.

DANIDA has approved us for Danish Business Partnership (DBP) which brought us the opportunity to get assistance from DANIDA and the DANISH Business partners not only in Factory Designing, machinery installation and commissioning but also promote Export of products, Employee training and exploring markets in EU and other countries.











Bangladesh is a Member Country of INFOFISH (FAO, UN Project). Under an agreement with INFOFISH, we are committed to develop and promote the freshwater fish product in south East Asia, Europe and all over the World.

We have the versatile cold chain delivery network system in home and abroad. We have modern & scientific cold storage which can store about 1000 MT processed fish.

#### STRATEGIC PARTNER



Denmark



#### **TECHNICAL PARTNER**



Denmark





#### **WE PROVIDE:**

Virgo fish process plant is the most modern, scientific and hygienic fish processing factory in South East Asia. We provide Fat Less High Protein, Safe & Delicious Fishes. Our product line consists of the following:

- » Whole Fish
- » Gutless Fish
- » Head off Gutless Tail off Fish (HGT)
- » Fish Steaks

- » Black Tiger Shrimp
- » White Shrimp
- » Brown Shrimp
- » Fresh water Shrimp

- » Fish Skewers
- » Fish Fillet from Pangasius Hypophthalmus & Tilapia
- » Fish Meal
- » Fish Oil
- » Many other further value added products are upcoming

#### **FISH FILLET**



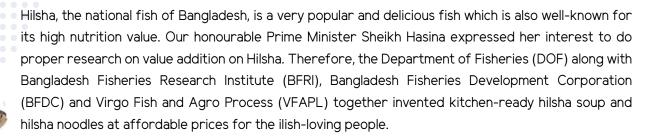


- Without Skin/With Skin
- Bone Less
- » Belly flap off
- » Superficial blood spotless
- Fully Trimmed Premium Quality
- Semi Trimmed Premium Quality
- Untrimmed Premium Quality
- Fillet with Tail
- Fillet without Tail

Colour-White, Pink, Light Yellow, Glaze 10% - 30% as desired by the Buyer



#### HILSHA SOUP AND NOODLES



By keeping in mind about small pin-bones, high price and unavailability during the off-season, professor AKM Nowsad Alam's team from Department of Fisheries Technology of Bangladesh Agriculture University (BAU) formulated and developed a way to preserve the sought-after fish in the form of cubes and powder under the guidance of Professor Md. Abdul Wahab. Virgo Fish and Agro Process, the first ever fish processing plant in Bangladesh, got the opportunity to serve the hilsha products to local and international market in form of hilsha soup, hilsha-noodles.

The taste and flavor of the fish will keep intact, without losing its nutritive value. After getting the patent rights from DOF, VFAPL aimed to launch the hilsha soup and noodles in the month of Pahela Boishakh, when hilsha is consumed in large numbers.





#### **SEA FISH**





Hilsa



Pomfret



Prawn



Mackerel



Black Tiger Shrimp (COOKED PEEL DEVEIND TAIL ON)



Black Tiger Shrimp

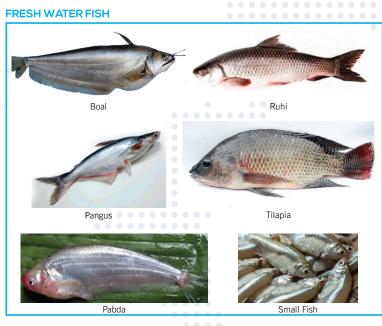


Black Tiger Shrimp (HEAD LESS SHELL ON EASY PEEL)



Black Tiger Shrimp ( PEEL DEVEIND TAIL ON )













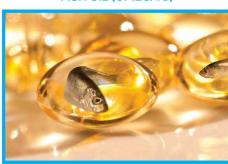






**FISH MEAL** 







#### VIRGO TOBACCO LIMITED



#### **Corporate Office:**

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#### **Head Office:**

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#### Factory:

Gazipura, Kaultia, Gazipur Sadar, Gazipur

E-mail: tobacco@virgo.com.bd Web: http://tobacco.virgo.com.bd

#### **UK Office**

Unit 2, Portland Commercial Estate Ripple Road, BARKING, IG11 OTW Phone: +44 0203 6332 939 Fax: +44 0330 0431 284





Virgo Tobacco Limited is a one of the concern of Virgo, which is a fast growing diversified business organization. Virgo Tobacco Limited has started it's journey with a wide range of offerings for the tobacco industries of Bangladesh as well as the international tobacco markets.

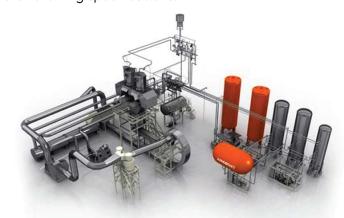
With a uniqueness of experienced technical expertise, Virgo Tobacco is producing Diet (Dry Ice Expanded Tobacco), Threshed and Hand Strip tobacco of FCV and Burley.

We are also producing and offering different varieties of blended tobacco for cigarettes, cigars, RYO & Pipe tobacco, expanded stem (CRES), Recon tobacco and other tobacco products. With a mission to guarantee quality Tobacco Product we have started our journey with some prominent local experts as well as experienced foreign technical experts.

Customer satisfaction as well as company's view, we maintain higher level of product quality. Tobacco is the main component of Cigarette which goes under treating and monitoring, so its smoker can get desired taste, flavour and of course feeling. Hence the Tobacco undergoes at appropriate specification for moisture, temperature, filling value, casing adjustment and Cut width measurement which are taken our skilled QA Team.

Comprehensive documentation in our QA department to grab attention of buyers and visitors. We confirm the tobacco processing and cigarette manufacturing are to meet the following specifications.

- » Ensuring and testing moisture which contains volatiles and water in our Lab.
- » Determination of volatile substance by quick moisture analyze and results are verified with Binder Oven for accuracy and the water content by karl fisher titration method.



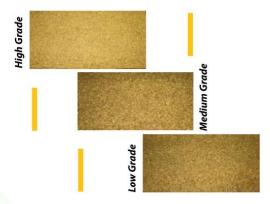


- » We analyse the concentration of Nicotine and Sugar in processed tobacco and cigarette chemically by Mettler Toledo Titrators and physically by Infra Lab (NDC)
- » Quality of the Tobacco and amount of tobacco dust are tested by Sieve Tester.
- » We measuring and ensuring the diameter of the cigarette by cerulean QTM.
- » We measuring weight, pressure drop, ventilation of the cigarette by QTM also.
- » Measuring and monitoring filling power that indicates the ability of the tobacco firmness and hardness of the cigarette by Densimeter.
- » We schedule Quality awareness of Machine operators.
- » We maintain calibration and preventive maintenance on various laboratory equipment such as Borgwaldt's Hardness, Moisture meter, Sieve Tester, Precision
- » Oven.

We implement weekly factory and process line cleaning in state of pest management system for both Tobacco processing and Cigarette manufacturing. We have an expert smoking panel among our employees. They can smoke and evaluate the taste of our blend and cigarette that ensure our products consistency which meets our customer satisfaction.

#### **OUR PRODUCTS**

Types of Our Diet Product



Our Cut Rag Tobacco



#### SHISHA / HOOKAH:

Hookah is a pipe used to smoke Shisha, a combination of tobacco and fruit or vegetable that is heated and the smoke is filtrated through water. The Hookah consists of a head, body water bowl and hose. The tobacco or Shisha is heated in the hookah usually using charcoal.

#### **CIGARS:**

Our cigar blend has been developed from selected choice tobacco with an even cut. The different flavours give this blend a striking rich aroma. A perfect blend with super taste for the appreciative smoker. Most cigars are made up of a single type of air-cured or dried tobacco. Cigar tobacco leaves are first aged for about a year and then fermented in a multi-step process that can take from 3 to 5 months. Fermentation causes chemical and bacterial reactions that change the tobacco. This is what gives cigars a different taste and smell from cigarettes.

## Virgo improving lives

#### EXPANDED STEM(CRES) & RECON CUT RAG/SHEET







Expanded Stem(CRES)

Recon Sheet

Recon Cut rag

#### **CRES:**

CRES product characteristics give the cigarette designer new and exciting possibilities to improve quality, lower deliveries and reduce blend costs. Natural blend component Mixes well with other blend components Runs well on cigarette maker, Neutral taste, Dilutes flavour and tar/nicotine deliveries, Reduces blend cost Improves/ maintains cigarette quality, Allows recovery of waste materials (winnows, knock-outs, fibers).

#### **RECON CUT RAG & RECON SHEET:**

The processing of Reconstituted Tobacco (Recon) provided the opportunity to utilize the fines, and stems of the tobacco leaf in the production of cigarettes. Recon is composed of tobacco dust, fines, particles, and stems . Various additives may be incorporated. Recon is used in tobacco production to allow cigarette manufacturers to make the most efficient use of their tobacco by utilizing the scrap and stems instead of discarding them. The resulting paper-like sheets of reconstituted tobacco are then cut into strips and used in cigarettes.



#### VIRGO FASHION LIMITED

#### **Corporate Office:**

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#### **Head Office:**

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Phone: +88 02 841 0674, 841 1905, 841 2856

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#### **Factory:**

Kishoreganj (BSCIC), Maria, Shalpo Maria Kishoreganj Sadar, Kishoreganj

Email:vfl@virgo.com.bd Web: fashion.virgo.com.bd



#### **UK Office**

Unit 2, Portland Commercial Estate Ripple Road, BARKING, IG11 OTW Phone: +44 0203 6332 939 Fax: +44 0330 0431 284



Virgo Fashion Limited is a sister concern of Virgo, which is terry towel manufacturing company with 5 tons daily production capacity. Towel is an important product used in every day life. Towels and its allied products constitute an important sector of textile industry. In made ups, towels sub-sector is the second largest after bed wear in terms of

production and exports. Virgo Fashions will produce manufacture Towels in various sizes, shapes and qualities depending upon customers' requirements. The proposed project is for setting up a Towels Manufacturing Unit. This will be a vertically integrated unit including the



facility of weaving, dyeing, finishing and stitching. Most of its production will be for export purpose as this is an export oriented order based industry, hence contributing towards the earnings of foreign exchange for the country.

There is a vast range of towel products like towels, terry towels, warp pile fabric, dish cloth, wash cloth, floor cloth, bar mops, bathrobes, bath mats, dusters, kitchen towels etc. The yarn used in the production of towels is 10/s, 16/s and 20/s cotton, polyester/cotton yarn is also used to increase the strength of the product.



Bangladesh Towel Industry produces a complete range of towels, which include hand towels, bath towels, face towels, kitchen towels, washcloths, etc., available in rich assortment of patterns and designs in eye-catching colors.

The towel manufacturers in Bangladesh also produce a large range of allied products of towels, terry bar mops, terry bathrobes, terry face towels, terry wash cloths, shop towels, terry gloves, terry pillow covers, terry coverlets and all other terry made-ups as desired by the buyers.





#### VIRGO DISTRIBUTIONS CO. LIMITED

#### **Corporate Office:**

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Phone: +88 09666 784 746

#### **Head Office:**

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#### UK Office

Unit 2, Portland Commercial Estate Ripple Road, BARKING, IG11 OTW

Phone: +44 0203 6332 939 Fax: +44 0330 0431 284

Virgo Distributions Company Limited is one of the sister concerns of Virgo, which is a fast growing diversified business organization with 100% distribution network coverage throughout the country.

It has 14 depots (Local distribution office) covers altogether 64 districts of the country.

It has 630 work force for distribution and sales including 14 regional managers for smooth operation of the company.



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#### **Head Office:**

House # 178, Road # 02, DOHS Baridhara, Dhaka-1206, Bangladesh.

Phone: +88 02 841 0674, 841 1905, 841 2856

Fax: +88 02 841 3048

#### Factory Address:

Gazipura, Kaultia, Gazipur sadar, Gazipur

Virgo MH Ltd., another milestone and the newest member of the Virgo Family, is a Joint Venture project with UK partnership. The factory is already in full production of complete suits (for both Men and Women), making exclusively for the renowned

British brands such as M&S, next, HOUSE OF FRASER, Sainsbury's etc.

Virgo MH is an Accord and Alliance complied factory, set up with most modern and latest European machineries. The factory is fully supervised by the British experts and run by the experienced technical team from Shanghai, China.

Virgo MH has already received orders from the UK buyers for the next five (05) years. Due to overwhelming responses from the key UK buyers, we are planning for setting up our second unit soon.

Virgo MH, under the proficient leadership & guidance of the Owners and the hard works of the professionals and experts, is thriving her journey of success with sustainability & social responsibility.

#### JK Office

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#### VIRGO LPG LIMITED









Liquefied Petroleum Gas (LPG) can simply be associated with quality, cost, efficiency, environment; making it a suitable fuel choice for both domestic and industrial usages in heating appliances, cooking equipment, and vehicles by applying as energy for domestic and commercial (restaurants) cooking, fuel for vehicles, refrigerant, chemical feed stock, running turbines to produce electrical energy. LPG is increasingly used as an aerosol propellant and a refrigerant, replacing chlorofluorocarbons in an effort to reduce damage to the ozone layer.

For long, Bangladesh has been dependent on our own Natural Gas, which has been used as CNG. Due to diminishing reserve of CNG, LPG has bright prospect in replacing CNG in near future. Virgo Global is setting up a 100,000 MT/Year capacity LPG Plant in its own PetroChemical Village by the Bank of Meghna River. The core technology will be used from the leading equipment & solutions providers from North America and Western Europe. A good portion of the LPG will be produced in our own Refinery plant while the remaining quantity will be imported from GCC countries in bulk.

Bangladesh government is also encouraging usage of LPG as the alternative of CNG in all related sectors. We are proud to take up this project to support the local need and reducing the import dependency.

## VIRGO REFINERY LIMITED

Virgo has obtained the necessary permission to build a Condensate Fractionate Plant with CRU & Jet Fuel facilities, with capacity of 12,500BPD (barrels per day) to produce Gasoline (Octane), Jet Fuel and Diesel under Virgo Refinery Limited. Total production capacity will be close to 1,750 MT/Day (about 640,000MT/Year). We are the first company in Bangladesh entrusted by the Government of Bangladesh in getting permission for producing Jet Fuel (Aviation Fuel).

Presently, almost 100% requirement of Jet Fuel is imported by the government through BPC (Bangladesh Petroleum Corporation) as no private refineries are producing Jet Fuel. Local demand for Diesel is way beyond the total production capacity. More than 3000,000 MT of Diesel is imported every year. We shall be able to contribute close to 100,000 MT of Diesel each year while meeting about 65% (200,000 MT) Jet Fuel, making significant impact in reducing foreign supply dependency.



Our plant is being designed by the technology team from Honeywell Inc., USA; World Leader in Jet Fuel producing technology through its own Jet Merox Technology. The design process of the Plant will be Universal to process all types of condensate available in domestic & international markets worldwide. The plant will be licensed by Honeywell Inc., USA.









OUR BANGLADESH



### Notes

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